

# ESTABLISHING A LEADING SPECIALTY EQUIPMENT MANUFACTURER

OCTOBER 30, 2025







# Cautionary Statement About Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933, which involve risks and uncertainties. Any statements about Terex's and REV Group's, or the combined company's plans, objectives, expectations, strategies, beliefs, or future performance or events and any other statements to the extent they are not statements of historical fact are forward-looking statements. Words, phrases or expressions such as "will," "creates," "anticipate," "believe," "could," "confident," "continue," "estimate," "expect," "forecast," "hope," "intend," "likely," "may," "might," "objective," "plan," "possible," "potential," "predict," "project", "target," "trend" and similar words, phrases or expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Forward-looking statements are based on information available and assumptions made at the time the statements are made. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. Forward-looking statements in this communication include, but are not limited to, statements about the benefits of the transaction, including realization of synergies, low capital intensity, attractive leverage position, efficient cost base, predictability of earnings, future financial and operating results and free cash flow and the combined company's plans, objectives, expectations and intentions, and other statements that are not historical facts.

The following transaction-related factors, among others, could cause actual results to differ materially from those expressed in or implied by forward-looking statements: the occurrence of any event, change, or other circumstance that could give rise to the right of one or both of the parties to terminate the definitive agreement between Terex and REV Group; the possibility that the transaction does not close when expected or at all because required regulatory, shareholder, or other approvals and other conditions to closing are not received or satisfied on a timely basis or at all; the risk that the benefits from the transaction may not be fully realized or may take longer to realize than expected, including as a result of changes in, or problems arising from, general economic and market conditions, interest and exchange rates, monetary policy, trade policy (including tariff levels), laws and regulations and their enforcement, and the degree of competition in the geographic and business areas in which Terex and REV Group operate; any failure to promptly and effectively integrate the businesses of Terex and REV Group; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; reputational risk and potential adverse reactions of Terex's or REV Group's customers, employees or other business partners, including those resulting from the announcement, pendency or completion of the transaction; Terex's issuance of additional shares of its capital stock in connection with the transaction; the risk that Terex's exploration of strategic options to exit its Aerials segment may not be successful or that any transaction entered into with respect to Terex's Aerials segment is not on favorable terms; and the diversion of management's attention and time to the transaction and the exploration of strategic options with respect to the Terex Aerials segment and from ongoing business operations and opportunities; and the outcome of any legal procee

Additional important factors relating to Terex and REV Group that could cause actual results to differ materially from those in forward-looking statements include, but are not limited to the risks and contingencies detailed in Terex's and REV Group's respective Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and other filings with the U.S. Securities and Exchange Commission (the "SEC").

These factors are not necessarily all of the factors that could cause Terex's, REV Group's or the combined company's actual results, performance, or achievements to differ materially from those expressed in or implied by any forward-looking statements. Other unknown or unpredictable factors also could harm Terex's, REV Group's or the combined company's results.

All forward-looking statements attributable to Terex, REV Group, or the combined company, or persons acting on Terex's or REV Group's behalf, are expressly qualified in their entirety by the cautionary statements set forth above. Forward-looking statements speak only as of the date they are made, and Terex and REV Group do not undertake or assume any obligation to update publicly any of these statements to reflect actual results, new information or future events, changes in assumptions, or changes in other factors affecting forward-looking statements, except to the extent required by applicable law. If Terex or REV Group updates one or more forward-looking statements, no inference should be drawn that Terex or REV Group will make additional updates with respect to those or other forward-looking statements. Further information regarding Terex, REV Group and factors that could affect the forward-looking statements contained herein can be found in Terex's and REV Group's respective Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and other filings with the SEC.



#### **Additional Information**

#### Important Information and Where to Find It

In connection with the proposed transaction, Terex will file with the SEC a Registration Statement on Form S-4 to register the shares of Terex common stock to be issued in connection with the transaction. The Registration Statement will include a joint proxy statement of Terex and REV Group that also constitutes a prospectus of Terex. The definitive joint proxy statement/prospectus will be sent to the shareholders of each of Terex and REV Group.

INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT ON FORM S-4 AND THE JOINT PROXY STATEMENT/PROSPECTUS WHEN THEY BECOME AVAILABLE, AS WELL AS ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC IN CONNECTION WITH THE TRANSACTION OR INCORPORATED BY REFERENCE INTO THE JOINT PROXY STATEMENT/PROSPECTUS, BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION REGARDING TEREX, REV GROUP, THE COMBINED COMPANY, THE TRANSACTION AND RELATED MATTERS.

Investors and security holders may obtain free copies of these documents and other documents filed with the SEC by Terex or REV Group through the website maintained by the SEC at <a href="http://www.sec.gov">http://www.sec.gov</a>, from Terex at its website, <a href="www.Terex.com">www.Terex.com</a>, or from REV Group at its website, <a href="www.revgroup.com">www.revgroup.com</a> (information included on or accessible through either of Terex's or REV Group's website is not incorporated by reference into this communication).

Reference to year is to fiscal year unless otherwise stated. Terex's fiscal year end is December 31 and REV Group's fiscal year end is October 31. References to the merged company's fiscal year on a proforma basis reflect these different fiscal years.

#### Participants in the Solicitation

Terex, REV Group, their respective directors and certain of their respective executive officers may be deemed to be participants in the solicitation of proxies in connection with the transaction under the rules of the SEC. Information about the interests of the directors and executive officers of Terex and REV Group and other persons who may be deemed to be participants in the solicitation of proxies in connection with the transaction and a description of their direct and indirect interests, by security holdings or otherwise, will be included in the joint proxy statement/prospectus related to the transaction, which will be filed with the SEC. Information about the directors and executive officers of Terex and their ownership of Terex common stock can be found in the sections entitled "Executive Compensation Program", "Executive Compensation Practices", "Executive Compensation Components", "Director Compensation", "Executive Compensation Tables", and "Security Ownership of Certain Beneficial Owners and Management" included in Terex's definitive proxy statement in connection with its 2025 Annual Meeting of Stockholders, filed with the SEC on April 1, 2025; in the Form 3 and Form 4 statements of beneficial ownership and statements of changes in beneficial ownership in the sections entitled "Director Compensation", "Security Ownership of Certain Beneficial Owners and Management", and "Executive Compensation Tables" included in the definitive proxy statement for REV Group's 2025 Annual Meeting of Stockholders, filed with the SEC on January 17, 2025; in the Form 3 and Form 4 statements of beneficial ownership and statements of changes in beneficial ownership filed with the SEC by REV Group's directors and executive officers; and in other documents subsequently filed by REV Group with the SEC. Free copies of the documents referenced in this paragraph may be obtained as described above under the heading "Important Information and Where to Find It."

#### No Offer or Solicitation

This communication is not an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.



## **Today's Presenters**



**Simon Meester** 

President & Chief Executive Officer





**Mark Skonieczny** 

President & Chief Executive Officer





#### Terex and REV to Merge — A Transformative New Chapter

# **TEREX**®





Strong portfolio of diversified specialty equipment with leading brands

Bolsters combined long-term growth outlook

Resilient, low cyclical, growing end markets

Differentiated products and channels

\$75M of readily achievable synergies

Extensive U.S. manufacturing footprint

Low capital intensity and attractive leverage position

A win-win combination for all stakeholders









#### **Transaction Summary**

Transaction Structure

- Strategic merger of Terex Corporation ("Terex") and REV Group ("REV") in a stock and cash transaction
- Combined equity value of ~\$7B and enterprise value of ~\$9B at announcement<sup>1</sup>
- Announces plan to exit Terex Aerials segment, including potential sale or spin-off

Shareholder Consideration

- Terex shareholders to own 58% and REV shareholders to own 42% of the combined company, on a fully-diluted basis<sup>2</sup>
- REV shareholders to receive 0.9809 Terex shares and \$8.71 of cash consideration per REV share owned (represents total cash consideration of \$425M)
- The combined company will continue to trade on the NYSE under the ticker 'TEX'

Leadership & Governance

- Simon Meester to serve as CEO of the combined company
- 12-member Board will comprise 7 directors from Terex and 5 directors from REV

Pro Forma Impact

- \$75M of run-rate synergies in 2028 with ~50% achieved 12 months after closing
- Expected net leverage ratio at close of ~2.5x net debt to Pro Forma Adj. EBITDA, after synergies<sup>3</sup>
- ~\$1B4 of liquidity expected at close, with strong asset base and favorable credit statistics

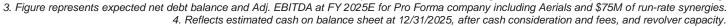
Approvals & Closing

- Transaction unanimously approved by Boards of Directors of both companies
- Expected close in H1 2026, subject to satisfaction of customary closing conditions, including regulatory approvals and Terex and REV shareholder approval



<sup>1.</sup> Equity value calculated as estimated pro forma shares outstanding multiplied by Terex share price. Enterprise value calculated as pro forma equity value plus last reported net debt figures.

2. Calculated based on 67.3M Terex fully diluted shares outstanding and 49.7M REV fully diluted shares outstanding.





## Purposeful Evolution and Strategic Transformation

**2017 - 2019:** Exited MHPS, mobile cranes and construction businesses

**TEREX**®

January 2024: Simon Meester named CEO **July 2024:** Announced acquisition of Environmental Solutions Group



**2025:** Announced sale of Tower and Rough Terrain Cranes business

**Announces plan to exit Terex Aerials segment** 

Focus on core growth areas with low cyclicality, resilient markets with attractive margins and stable earnings



January 2024: Announced exit of School & Transit Bus businesses

**2017 - 2020:** Acquired Spartan and divested shuttle bus business

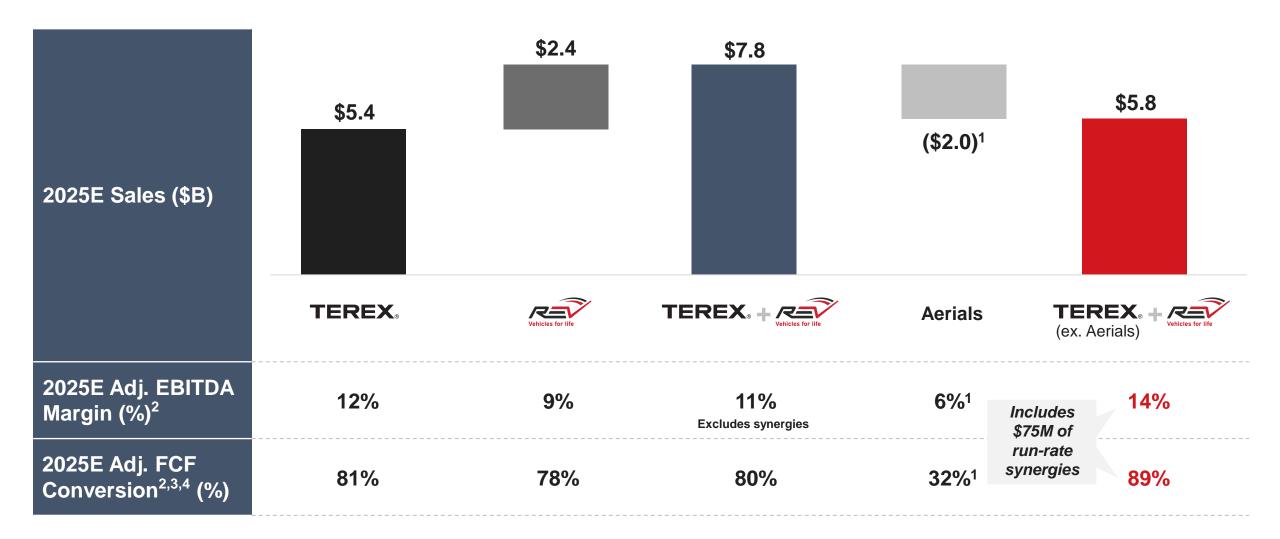
May 2023: Mark Skonieczny named CEO **2023 – 2025:** Significant cost reduction and transformation

\$75 Million in Run-Rate Synergies

To be executed primarily across corporate overhead, procurement and operations

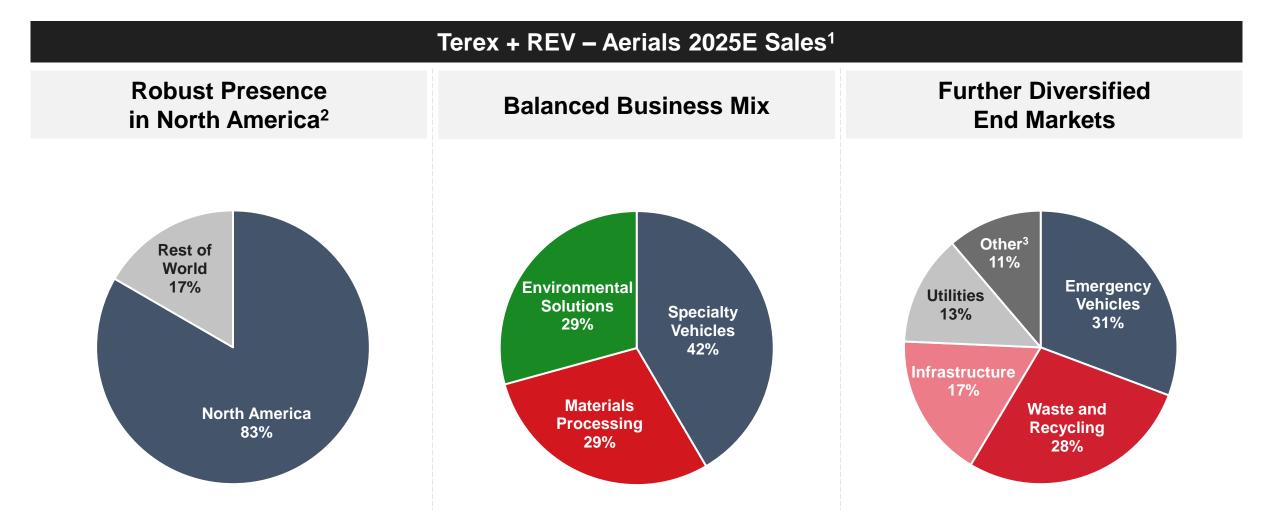


## Accelerates Strategic Transformation with Compelling Financial Profile





#### Produces a Diversified Platform in Attractive End Markets





# Strong Portfolio of Specialty Equipment and Vehicles with ~\$30B+ TAM

	Environmental Solutions	Materials Processing	Specialty Vehicles	
2025E Sales	~\$1.7B	~\$1.7B	~\$2.4B	
Key Products				
Select Brands	TEREX.  TEREX.  TARATHON	POWERSCREEN ATTHEX BRAND  ATTHEX BRAND  ATTHEX BRAND  ATTHEX BRAND  ATTHEX BRAND  ATTHEX BRAND	FERRARA FERRARA Wheeled KME	



### **Highly Attractive End-Market Exposure**





- Resilient end-markets underpinned by municipal tax receipts
- Large installed base with regular replacement cycle provides visibility to growth
- Urban sprawl and population growth support fleet expansion



**Waste & Recycling** 

- Essential service with strong performance through cycles
- Multi-year contracts and recurring volumes
- Increased focus on upgrades to drive safety, productivity and fleet efficiency



Infrastructure

- Sustained and growing public sector investment in infrastructure and megaprojects
- \$9.1T anticipated U.S. infrastructure investment required by 2033<sup>1</sup>

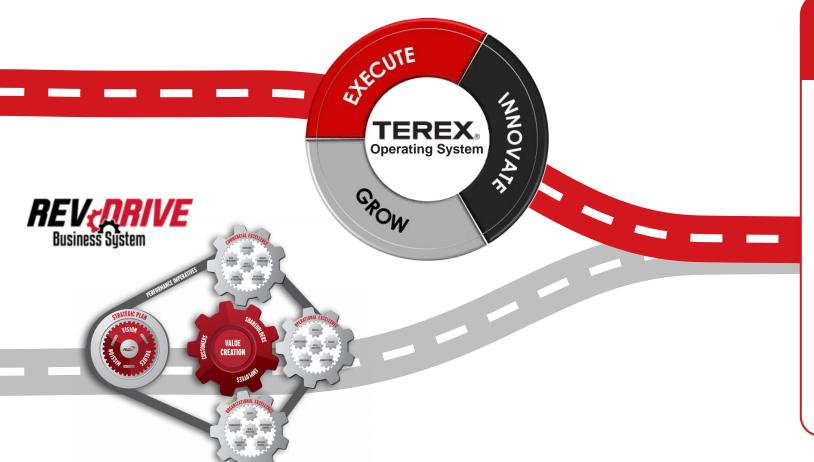


- Critical infrastructure underpinned by secular growth tailwinds
- Aging infrastructure requiring replacement
- Momentum from renewed focus on grid resiliency, including fire mitigation and storm hardening

Well-positioned in resilient markets with attractive secular tailwinds



## **Complementary Operating Systems and Cultures**



# **Driving Process Excellence**

- Performance-based culture
- Operational excellence
- Effective capital deployment to drive growth
- Integration management and business synergies
- Supply chain resiliency



# Significant Value Creation Through \$75M of Readily Achievable Synergies

# **Corporate Overhead**

- Public company cost savings
- Elimination of overlapping structure
- IT and HR consolidation



#### **Procurement**

- Cost harmonization
- Scale benefit and consolidation



#### **Operations**

- Combine best-in-class operational excellence practices
- Product and go-to-market



# Significant Value Creation

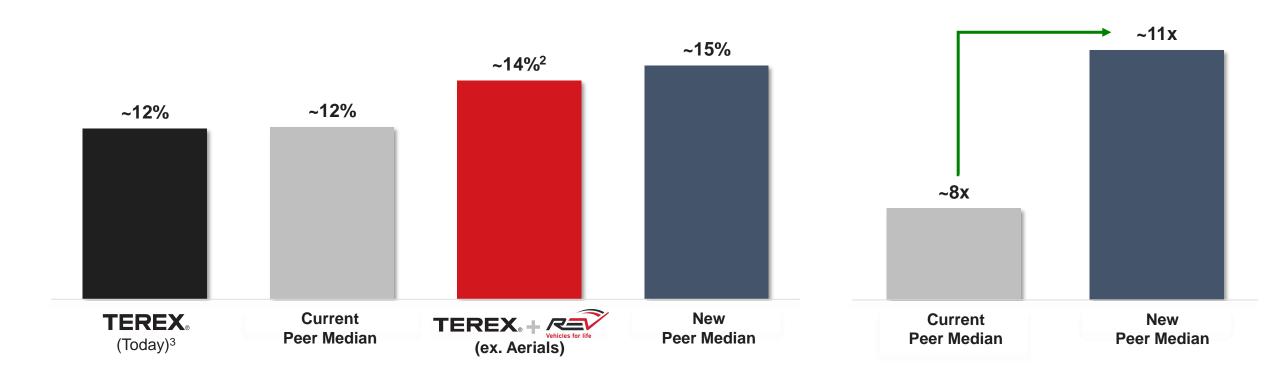
- \$75 Million Run-Rate Synergies<sup>1</sup>
- ~50% achieved 12 months after closing
- Fully-realized in 2028



## Rebaselining the Company to Unlock Shareholder Value

'25E Adj. EBITDA Margin (%)

EV / '26E Adj. EBITDA<sup>1</sup>



#### Differentiated end markets with reduced cyclicality



# Terex and REV — A Bright Future Together

#### **Strategic Growth Priorities**



**Expand portfolio** 



**Accelerate profitable growth** 



New products, multiple channels



**Resilient end markets** 



Low capital intensity



#### Terex + REV - Aerials



Strong portfolio of businesses with leading brands



Unlocks \$75M of run-rate synergies



Enhanced exposure to highlyattractive end markets



Complementary operating systems and cultures



Significant shareholder value creation



Combined Company accelerates shareholder value



#### **Appendix: Non-GAAP Financial Measures**

This presentation includes the following non-GAAP measures, as defined under SEC rules, which are defined below:

#### **Adjusted EBITDA**

Adjusted EBITDA is defined as earnings, before interest, other non-operating income (loss), income (loss) attributable to non-controlling interest, taxes, depreciation and amortization. Terex and REV Group calculate this by subtracting the following items from Net income (loss): (Gain) loss on disposition of discontinued operations – net of tax; and (Income) loss from discontinued operations – net of tax. Then adds the Provision for (benefit from) income taxes; Interest & Other (Income) Expense; the Depreciation and Amortization amounts reported in the Consolidated Statement of Cash Flows less amortization of debt issuance costs that are recorded in Interest expense; other items management believes are not indicative of ongoing performance.

Terex and REV Group believe that disclosure of adjusted EBITDA will be helpful to those reviewing their performance, as adjusted EBITDA provides information on their ability to meet debt service, capital expenditure and working capital requirements, and is also an indicator of profitability.

Terex and REV Group are unable to provide forward-looking quantitative reconciliation of these forward-looking non-GAAP financial measures to any GAAP measure because they are unable to predict with reasonable certainty the ultimate outcome of certain significant items without unreasonable effort. These items are uncertain, depend on various factors and could have a material impact on GAAP reported results for the relevant periods. These forward-looking non-GAAP financial measures reflect management's current expectation and beliefs regarding the potential benefits of the proposed transaction. As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America. The 2025E metrics are forward-looking in nature and subject to risks and uncertainties that could cause each of Terex's and REV Group's financial performance to differ materially from such estimates.

(\$B) (Estimated)	Terex FY2025	REV FY2025	Terex + REV	Less: Terex Aerials	Terex + Rev - Aerials
	Outlook (Midpoint)	Outlook (Midpoint)	(Pro Forma)	3Q'25 LTM <sup>1</sup>	(Pro Forma)
Sales	\$5.4	\$2.4	\$7.8	(\$2.0)	\$5.8
Adj. EBITDA	\$0.6	\$0.2	\$0.9	(\$0.1)	\$0.8
Plus: Run-rate synergies	-	-	-	-	0.1
PF Adj. EBITDA <sup>2</sup>	\$0.6	\$0.2	\$0.9	(\$0.1)	\$0.8
Margin (%)	12%	9%	11%	6%	14%
Less: Capex	(0.1)	(0.0)	(0.2)	0.1	(0.1)
Adj. FCF	\$0.5	\$0.2	\$0.7	(\$0.0)	
Adi. FCF conversion (%)3	81%	78%	80%	32%	89%

**Terex FY2025E Segment Net Sales** 

(\$B) (Estimated)	Aerials	MP	ES
FY'24 Sales	\$2.4	\$1.9	\$1.5
FY'25 Outlook	(LDD)	(HSD)	LDD
FY'25E Sales	~\$2.0	~\$1.7	~\$1.7

(LDD) = down low double-digits

(HSD) = down high single-digits

LDD = up low double-digits

